



Regional Head (Asia), Market Development

Vacancy Announcement

The Organization

The Climate Action Reserve is a 501(c)3 nonprofit organization. Our vision is a world cooperating to solve climate change at speed and scale, and our mission is to develop and implement trusted market-based programs to advance climate action for people and planet. Our portfolio includes one of the world's leading greenhouse gas crediting programs: we establish high-quality standards for the quantification of emission reductions and removals, register projects that meet these standards, issue credits from these projects, and track these credits in a transparent, publicly accessible registry system. For more information about us, please visit our website (<http://www.climateactionreserve.org>).

Job Description

The position of Regional Head (Asia), Market Development is responsible for advancing the Reserve's presence across the Asia-Pacific region. Key duties include:

- **Strategic policy, government partnerships, and market integration:** Lead engagement with governments and key market actors to position the Reserve within emerging compliance and voluntary frameworks (including Article 6, ICVCM, and CORSIA).
- **Corporate climate policy and advocacy:** Engage with corporate buyers in the region to advance the Reserve's role in supporting credible climate commitments and advocate for high-integrity credit use within decarbonization strategies.
- **Regional leadership and stakeholder engagement:** Serve as the Reserve's primary representative in Asia, fostering strategic partnerships with multilateral agencies, non-governmental organizations, project developers, and verifiers to further the Reserve's presence and programmatic growth in the region.
- **Identify and advance strategic opportunities:** Assess and prioritize high-potential countries and sectors for protocol development, program expansion, and partnerships that drive measurable growth and impact.
- **Gain, analyze, and act on market intelligence:** Monitor policy, market, and investment trends to inform strategic decision-making, identify emerging risks and opportunities, and support the Reserve's market development strategy.

Skills and Qualifications

Essential:

- At least 12 years of relevant professional work experience.
- Deep substantive knowledge of carbon markets and climate policy frameworks (including Article 6, ICVCM, and CORSIA).
- Experience building partnerships with governments, multilateral organizations, private-sector entities, and non-governmental organizations.
- Ability to analyze and interpret policy developments, market trends, and technical reports to inform decision-making and program strategy.
- Skilled at presenting complex technical or policy topics to varied audiences.
- Fluency in English.
- Legal right to work, and legal and physical residence, in a jurisdiction in Asia.

Preferable:

- Fluency in one or more Asian languages.

Working Conditions

This position is based in Asia. The ongoing legal right to work, and ongoing legal and physical residence, in a jurisdiction in Asia are conditions for holding this position. Although many duties of the position may be performed virtually, certain duties must be performed in person (e.g., events). This position requires occasional availability during Pacific Time business hours.

Salary and Benefits

This role offers a competitive salary and comprehensive benefits package. Pay scales reflect local market conditions.

Application Information

Please submit a cover letter (1 page) and resume (maximum 2 pages) to operations@climateactionreserve.org. Selected candidates will be contacted for the next stage of the hiring process.

The Climate Action Reserve is an equal opportunity employer, provides reasonable accommodations to applicants with disabilities, and collects and uses personal information in accordance with California privacy laws. For more information, please visit our website (<https://climateactionreserve.org/about-us/employment>) or contact us via email (operations@climateactionreserve.org).